



Free Training Opportunity Arson and Fraud Recognition for First Contact Insurance Personnel

Instructed by: **Greg Agosti, CFI(V), PI**
Senior Fire Investigator – Romualdi Davidson & Associates
PA State Police Fire Marshal Unit Supervisor (Retired)

This course is designed to increase the perception of insurance personnel toward identification of potential arson and fraud incidents. The alertness of individuals who first contact the claimant is critical to identifying indicators of arson, fraud, and deception. A criminal's actions in the first 48 hours after the event are the least rehearsed and prepared. Modern criminals typically employ simple methods to set fires leaving minimal physical evidence. The era of television shows highlighting forensic science has caused a downturn in the use of ignitable liquids. The difference between an accident and arson may simply be "intent". Candles, trash, appliances, cigarettes, and other normal household items are being used to conceal the "intent" behind ignition.

Participants will understand simple fire science allowing them to recognize areas of concern during the first meeting and site inspection. Additionally, students will identify the role of the human factor and the criminal element as they pertain to fire claims. Common verbal and nonverbal indicators of deception will be highlighted allowing students to recognize language and actions consistent with dishonesty. Upon completion, participants will be better able to make informed decisions regarding investigative actions necessary to protect their interests.

Instructor Background: Greg has over 31 years of experience with fire science, fire, and criminal investigations. He served nearly 22 years with the PA State Police and retired as the supervisor of the fire marshal unit. Greg has received numerous Local, State, National and International Awards for Fire and Criminal Investigations including the Fire Investigator of the Year Award.

Where: SpringHill Suites – 3015 Pittsburgh Mills Blvd, Tarentum, PA

When: November 17, 2021 from 9AM – 3PM

RSVP to Greg Agosti at gagosti@rdaweb.com by November 11, 2021. Please pre-register.

There is no fee for attendance.

Lunch and Refreshments Provided.

Course open to Adjusters, Field Claims, SIU, Legal Counsel, Etc.

